

## The Challenge For Federal Prime Contractors

Many Federal IT prime contractors face challenges that make it difficult for them to increase their bottom-line. Do you find any of the following to be an area that needs improvement?

- Inability to find reputable subcontractors who can help you **write** a technical proposal **and win** an IT security-related contract
- Difficulty in finding security experts to deliver high-quality and customer-oriented results
- Sub-contractors with high labor rates that encroach on your profit margin
- Reliance on costly recruiting agencies to recruit hard-to-find security talents
- Dependence on non-responsive sub-contractors who do not address project requirements or meet project deadlines, substantially decreasing your chances for re-compete

Team with NetSecurity. We can help you overcome your challenges cost-effectively.

## Overview

NetSecurity is a hands-on security consulting and training company. We work with you to understand the unique security challenges, goals, and requirements of your business. We then provide tailored, high quality, customer-focused, and cost-effective solutions to protect you against emerging security threats and the knowledge you need to manage your enterprise security risk proactively. As a training company, we provide knowledge of real-world security issues through simulated and “how-to” exercises that enable you do your job successfully, saving you retraining costs and time.

*According to **Open Ratings'** independent survey of NetSecurity's customers, NetSecurity received a Past Performance Evaluation (PPE) **score of 98** (out of 100).*

## How NetSecurity Can Help You

- NetSecurity **helps your team write a technical proposal** and fulfill the actual work performance of a contract. We **significantly increase your chances of winning a contract** with our **in-depth security expertise and proven performance**.
- We provide some of the most **experienced and hard-to-find security professionals** who can **provide customer-focused, high-quality, and on-time service delivery**. We **improve your chances of winning a re-compete**.
- NetSecurity helps you **eliminate costly recruiting agency fees** to hire your employees and consultants.
- NetSecurity is nimble **and responsive** to the needs of our customers and partners.
- We work **within your budget**.
- Our security consultants have **prestigious industry certifications such as: CISSP, ISSAP, ISSMP, CISM, CISA, CCSE, CCSE, and CCNA**, ensuring that certified professionals are adhering to high ethical standards.
- We **strengthen your breadth and depth of security expertise**. NetSecurity's seasoned professionals are on your side to **assure world-class solution offerings**.
- NetSecurity is a Small Business (SB), which positions us to provide you with a **vehicle for penetrating set-aside opportunities**
- NetSecurity consistently **seeks ways our partners can benefit** with potential work in other agencies.

## Selected Partners' Testimonials

*Thank you for an **outstanding job** on the penetration testing! I am very impressed by your knowledge and professionalism. I look forward to working with you on future engagements.*

— Blake Turrentine, Chief Architect, HotWan Wireless ISP

*NetSecurity's ability to devote an immense effort, with little to no advanced notice, and deliver a work product that really shines is something that we have come to rely on here at TDI. NetSecurity came through in a pinch on one of our recent engagements and we will always be glad to rely on them in the future.*

— Paul Innella, President & CEO, TDI Security